

Seiji Manabe

Curriculum Vitae (May 23, 2014)

Contact Information

Faculty of International Social Sciences, Yokohama National University
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Education

Kobe University, Graduate School of Business Administration, Japan
DBA., Management, October 2001
M. A., Management, March 1998
Ritsumeikan University, College of Economics, Japan
B. A., Economics, March 1996

Work Experience

Faculty of International Social Sciences, Yokohama National University, Yokohama, Japan
Professor 2013-present
Department of Management, Technology and Economics, ETH Zurich, Zurich, Switzerland
Senior Researcher/Visiting Researcher 2011-2013
Faculty of Business Administration, Yokohama National University, Yokohama, Japan
Associate Professor 2004-2013
Research Institute for Economics & Business Administration, Kobe University, Kobe, Japan
Assistant Professor 2002-2004
Osaka Prefectural Institute for Advanced Industry Development, Osaka, Japan
Researcher (part-time) 1999-2002
Research Institute for Economics & Business Administration, Kobe University, Kobe, Japan
Research Assistant 1999-2000

Research Interests

In the automobile industry...
Open Strategy & Open Innovation
Supplier System (especially Design-in)
Inter-firm Trust
Inter-organizational Learning
R&D Co-location

Memberships

Member, Academy of Management, USA (AOM)

Member, Academic Association for Organizational Science, Japan (*Soshiki Gakkai*)

Member, Japan Academy of International Business Studies, Japan (*Kokusai Bijinesu Kenkyu Gakkai*)

Publication (Journal Article)

Seiji Manabe, Nobuyuki Mochizuki and Masaru Takahashi, “Gijyutsu yuui kyouka no management” [Managing the Strengthening of a Technological Advantage : The Case of WORKS Co., Ltd], *Yokohama Keiei Kenkyuu*[*Yokohama Business Review*], Vol.33, No.3, 2012(in Japanese).

Seiji Manabe, “R&D kanrenbumon no butsuriteki kinsetsusei niyoru gyakukinou no hassei mekanizumu” [The Emergence of Dysfunction in R&D Co-location : A Case Study on Nissan Mortor], *Soshiki Kagaku* [*Organizational Science*], Vo.45, No.3, 2012 (in Japanese).

Nobuyuki Mochizuki, Masaru Takahashi and Seiji Manabe, “ Gijyutsu yuui kouchiku no management” [Managing the Building of a Technological Advantage : The Case of KONGO Co., Ltd], *Yokohama Keiei Kenkyuu*[*Yokohama Business Review*], Vol.32, No.1, 2011(in Japanese).

Seiji Manabe and Masanori Yasumoto, “Open Innovation no shyosou” [Reconsidering the Versatility of Open Innovation : A literature survey], *Kenkyuu gijyutsu keikaku* [*The Journal of Science Policy and Research Management*], Vol.25, No.1, 2010(in Japanese).

Masato Morita, Hiroshi Mogaki and Seiji Manabe, “ICT start up kigyuu no kaigai sijou sannyu” [Overseas Market Entry by ICT Start-ups : The Trap of High-Tech "Born Global" Firms], *Kokusai Business Kenkyuu* [*Journal of International Business*], Vol.2, No.2, 2010(in Japanese).

Sam Kurokawa, Seiji Manabe and Bordin Rassameethes, “Determinants of EDI Adoption and Integration by U.S. and Japanese Automobile Suppliers,” *Journal of Organizational Computing and Electronic Commerce*, Vol.18, No.1, pp.1-33, 2008.

Seiji Manabe, Kenzo Fujisue and Sam Kurokawa, “A Comparative Analysis of EDI Integration in US and Japanese Automobile Suppliers,” *International Journal of Technology Management*, Vol.30 No.3/4, 2005.

Takenaka Atsuo and Seiji Manabe, “Nihon kigyuu ni okeru Kaigai-Kenkyukaihatsu no Sokushin Youin: Denki-kiki Maker no Bunseki” [The Driving Factors of Overseas R&D by Japanese Firms:

An Empirical Study of Electronics Industry], *Kenkyuu gijyutsu keikaku* [*The Journal of Science Policy and Research Management*], Vol.18, No.3/4, 2003 (in Japanese).

Seiji Manabe, “kigyokanshinrai no koutiku to sapuraiya sisutemu: Nihon Jidousya Sangyou no Bunseki” [Building Interfirm Trust in the Japanese Automobile Industry], *Yokohama Keiei Kenkyu* [*Yokohama Business Review*], Vol.25, No.2/3, 2004 (in Japanese).

Seiji Manabe, “Sapuraiya sisutemu ni okeru EDI no Tougou to kouka: nichibei Jidousya Sangyou no Hikaku” [EDI Integration and EDI Effectiveness in Supplier Systems: An Empirical Comparison of Japan-U.S. Automobile Industries], *The Kokumin-Keizai Zasshi* [*Journal of Economics & Business Administration*], Vol.190, No.5, 2004 (in Japanese).

Seiji Manabe and Kentaro Nobeoka, “Shinrai no gensen to sono Ruikeika” [Sources of Trust: A Typology], *The Kokumin-Keizai Zasshi* [*Journal of Economics & Business Administration*], Vol.187, No.5, 2003 (in Japanese).

Seiji Manabe and Kentaro Nobeoka, “Network shinrai no kouchiku: Toyota jidosya no soshikikan gakusyu shisutemu” [Network Trust and Inter-organizational Learning System: The Toyota Case], *Hitotsubashi bijinesu rebyu* [*Hitotsubashi Business Review*], Vol.50, No.3, 2002 (in Japanese).

Seiji Manabe, “kigyokan kyoutyou ni okeru shinrai to pawa no kouka” [The Effects of Trust and Power in Inter-firm Cooperation: The Case of The Japanese Automobile Industry], *Soshiki Kagaku* [*Organizational Science*], Vo.36, No.1, 2002 (in Japanese).

Kentaro Nobeoka and Seiji Manabe, “Soshikikan-gakusyu niokeru Kankeitekishinrai no Yakuwari: Nihon Jidousyasangyou no Jirei” [The Role of Relationship-Oriented Trust in Inter-firm Learning in the Japanese Automobile Industry], *Keizaikeieikenkyunepou* [*Annual Report on Economics and Business Administration*], No.50, 2000 (in Japanese).

Seiji Manabe, “Jidousya Buhin Torihiki niokeru Shinraitanpomekanizumu” [Governance Mechanisms of Trust in Automotive Supplier-Assembler Relations], *The Rokkoudai Ronsyu, Keieigaku-Hen*, Vol.45, No.2, 1998 (in Japanese).